

#### Introduction

A disconnection service order is issued when a customer fails to pay their bill and as a result, water service is suspended. To avoid being shut off or to restore service, there are a number of steps that must be completed by the CSR and the customer. This unit will explain the steps required to research what is owed to American Water to prevent a shutoff for non-payment if the customer calls prior to disconnect or to complete a reconnect service order once the disconnection service order has been worked. These call types will be worked during Emergency/After Hours periods.

SAP provides a guided process which will populate reconnect fees, availability of after hour options and liability scripting options to ensure all aspects of the reconnect service order are completed accurately.

### **Objectives**

At the end of this unit, you will be able to:

- Inform the customer what must be paid to either prevent a shut off for non-payment or to reconnect water service
- Become familiar with the various service order types that will be created when dealing with a reconnect situation
- Determine the established guidelines for creating a same-day or next-day reconnect service order
- Understand what must be done when a customer's water is shut off for past due sewer balances
- Determine if an account has been closed and final billed for non-payment
- Determine what must be paid depending on the status of the contract account

### **Key Terms**

The following new terms and concepts are presented in this unit:

•	Reconnect Fee	•	Delinguent Amount

• DMS • ONP • DNP

OMS

• Sewer Authority

• Assistance Agency Information

Pledge
 Disconnect Notice
 After Hours Fees

**Special Accounts** 

### **UNIT 20:**

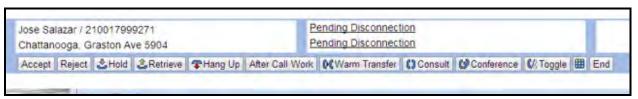
### **DISCONNECTION SERVICE ORDERS**



### I. Researching Shut Off for Non-Payment Situations

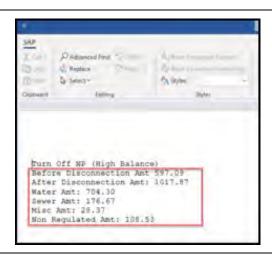
American Water has established specific guidelines that must be followed when a customer has been or is about to be shut off for non-payment. During the call, you are responsible for researching the customer's account and providing them with the required details to make a payment. You are also responsible for verifying the required payment amount has been made, recording that payment information and either creating a reconnect order or cancelling the pending disconnection service order.

If the disconnect order is still pending, the Status box will display a **Pending Disconnection** message.



To avoid disconnection, inform the customer of the total balance due, in the event they want to pay the entire amount, and the delinquent amount. When a disconnect for non-pay service order is generated on an account with an active Installment Plan, the service order comments will also list required amounts to be paid before and after disconnection.

#### Service Order Comments for Customer With Active Installment Plan



Past Due IP Installments

+ Unpaid Charges since IP Start Date

#### **Before Disconnect Amount**

Water Amount

Sewer Amount

Misc. Amount

+ Non-Regulated Amount

**After Disconnection Amount** 

Offer to process the payment over the phone if there is a stored payment method or transfer to the payment line. If the customer accepts, collecting a reconnect fee is not necessary because the water is still on. Once payment is received, cancel the pending disconnect service order if it did not auto-cancel.



If the customer wishes to make their payment at a payment location, instruct the customer to make the payment **as soon as possible** to prevent disconnection. Ensure the customer has their 16-digit account number and quote any applicable reconnection fee in the event the order is worked before payment is made.

There is no need to instruct the customer to call back with receipt information once payment is made. The order will be cancelled automatically if it is still pending. If the order is completed, the customer will be required to call back with receipt information to verify payment and restore service.



### **Installment Plans and Pending Disconnection Service Orders**

The standard process regarding installment plans and disconnect service orders is that you cannot offer a <u>new</u> installment plan <u>once the disconnect order has been generated on an account.</u>

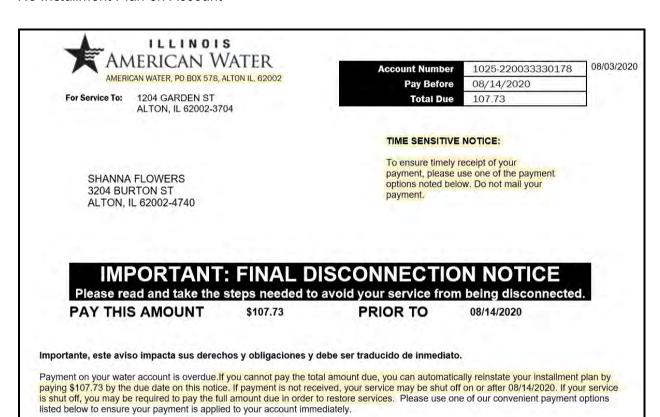
Remember, if you set the customer up on a <u>new</u> installment plan in this situation, you MUST cancel the disconnection order. Some of our States have different rules regarding installment plans and disconnects orders, check IDA > State Specific Information or the Online Resource documents for state specific information.

#### **Payment Inquiries**

Customers may call to inform you that service is about to be disconnected and only inquire as to the *minimum* amount they need to pay to prevent the shut off. There are many ways to access the amount required to prevent disconnection.

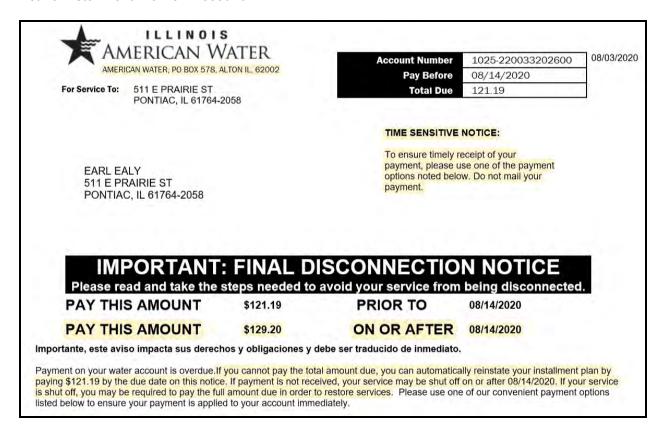
#### **Review the Disconnection Notice**

No Installment Plan on Account





#### Active Installment Plan on Account



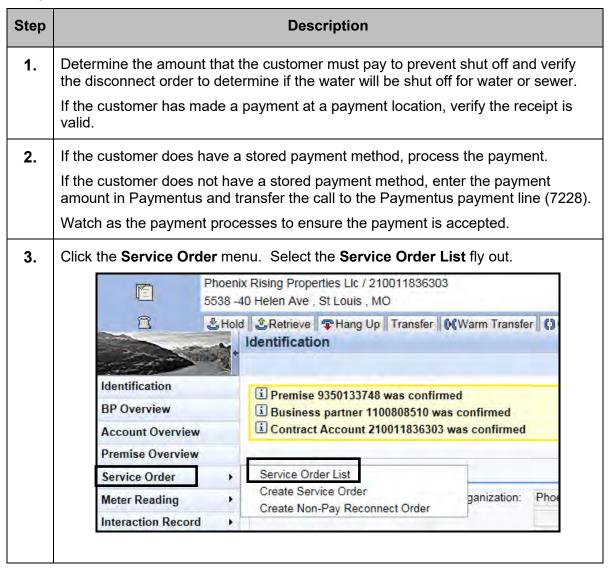
#### **Account Overview**



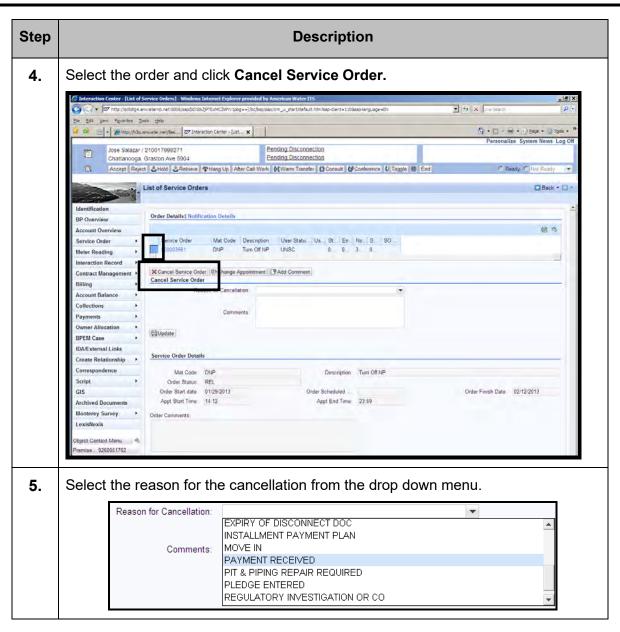


### **Cancelling a Pending Disconnection Service Order**

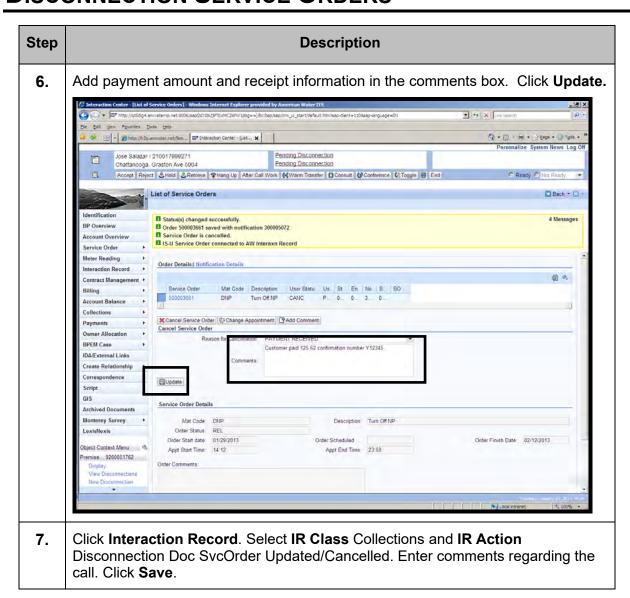
If the customer pays the amount with you and the disconnect order is still open, cancel the pending disconnection service order.













### **Disconnection Service Order Completed**

If an account has been **disconnected for non-payment**, an alert will appear in the Status Box. When a customer is disconnected for non-payment, and the account is still active, follow the process below.



The process at this point is to inform the customer what needs to be paid to get their water service restored:

 Review the account and provide the delinquent amount listed on the <u>notice</u> and <u>service</u> order comments and quote any applicable reconnect fees)

Inform the customer that you can either process their payment if there is a stored payment method, transfer the customer to our payment line, or provide them with a payment location. Once payment is made at a payment location, they can call back to restore service with their receipt number as soon as possible. Verify the receipt using **IDA > Receipts and Payments**.

For added convenience, if the customer intends to pay their **entire balance**, they may make their payment and schedule the reconnect order themselves through myWater. The order will be scheduled for the **next day regardless of the time** they make their payment.

#### **Returned Payments**

If a customer writes American Water a check to restore water service and the payment is returned for insufficient funds, we will shut their water off again. After the customer is shut off for the second time, we will require them to pay the delinquent amount along with the associated NSF fee and reconnect fee and consider them a "cash only" customer. The only form of payment that **will not** be accepted once they are "cash only" is an electronic or personal check.

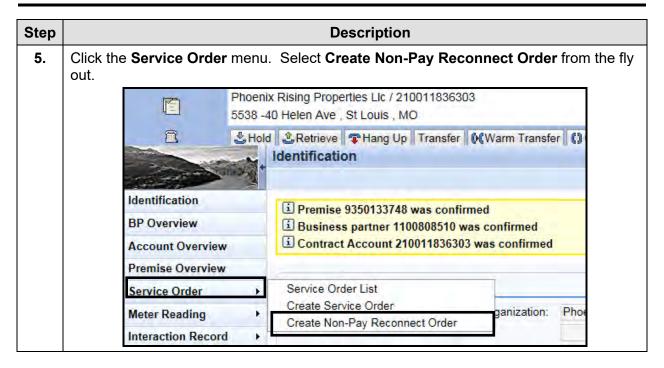


### **Creating a Reconnection Service Order Procedure**

The process to issue the reconnect order is a guided process.

Step	Description				
1.	Research the account to determine what must be paid and if a reconnect fee should be charged or billed. Ensure the shut off order is for water and not sewer.				
2.	Process the customer's payment if there is a stored payment method.				
	If they do not have a stored method and the customer wants to make the payment, complete the steps below prior to transfer to the payment line.				
3.	Ask the customer if there are any pets we need to be made aware of and log the Safety Concern if there is one.				
	"To ensure everyone's safety, please make sure all animals are restrained or confined for this service appointment. Do you have any pets that our field service representative needs to be made aware of?"				
	If the customer says yes, please respond:				
	"Please make sure they are restrained or confined."				
	Click Safety & Security and select Safety Concerns from the fly-out.				
	Business Workplace				
	Safety & Security Co > Safety Concerns Security Concerns				
4.	Enter detailed safety concern(s) to include <b>Pets on Premise</b> . Click <b>Submit.</b>				
	Safety Concerns  Safety Concerns				
	Safety Comments :  Large (aggressive) dog in back yard. Ask customer to put dog up before going into backyard.				
	☐ Submit				
	Note: Once notes are entered and submitted they cannot be updated in CRM.				

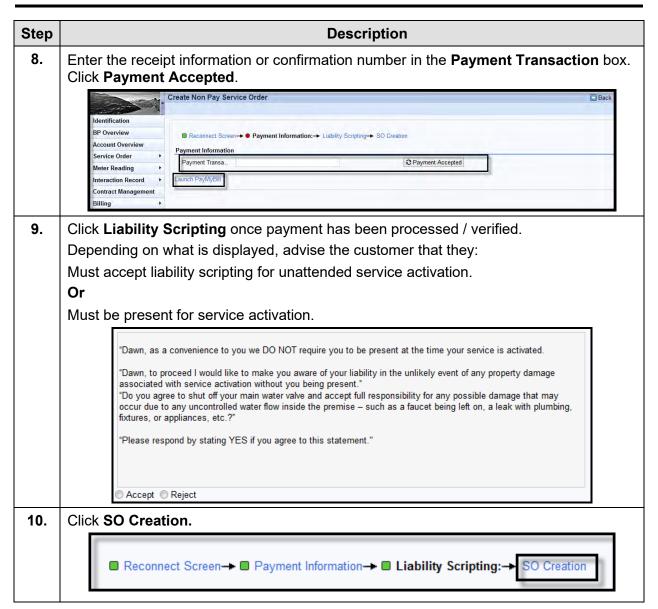






Step	Description						
6.	The <b>system</b> will select <b>Turn ON NP</b> (same day or next day).						
	If after hours is offered, ask the customer if they would like to pay the after-hours fee and if they agree, select <b>Turn ON NP – After Hours</b> (After Hours same day).						
	If a customer makes the payment and calls the CSC <b>before</b> their local cut off time, SAP will schedule the reconnect order for the same day ( <b>Turn ON NP</b> ).						
	New York, India but have 24 hou			Virg	ginia will atte	empt to res	tore service same day
	there are <b>no</b> aft	er-hours serv SAP will crea	ice availa te the <b>T</b> ı	able u <b>rn</b> (	or the custo	omer does	ocal cut off time and not want to pay the ext day. The water
		er agrees to p					service <b>is</b> available urn ON NP- After
	the customer m	ust pay to res ne fee if after l	tore serv	/ice, offe	Regular Re red and last	connect fie	ount is the minimum eld is the reconnect fee, payment will display the
	Gary Hall Jr / 210005871424 Outage / Boil order / Current Events						
1119 S Fullhart Dr., Muncie , IN  SHold S. Retrieve THang Up Of Warm Tran  Create Non Pay Service Ord  Reconnect Screen: → Pa			vice Order		alt (#Conference (#		Today's date defaults. The customer's local time is 2:40 – before the local cut off time of 3:00. Service will be restored same day.
	Current premise tin	onnect Screen	Turn ON NO		Date:*	06/17/2015	
	Record	Premise Local Time	14:40		Reconnect Reason.*	ou means	
	The reconnect fee	District Working H	08:00		To	15:00	2
	is \$40. After Hours is not offered in this	After Hours:		75.49	To Time:	00:00	Today's date
	area.	Regular Reconnec.		40.00			
	I Links	After Hours Recon Last Customer Pa		0.00 87.87	Date	06/17/2015	2
7.	Click the Paymo	ent Informati	on link.				
	■ Reconi	nect Screen:→	Paymer	nt Inf	ormation-	iability Scrip	ting→ SO Creation







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ter the amount the customer has agreed to pay, payment processes successfully.
rment Information→ ■ Liability Scripting→ ■ SO Creation:
Turn ON NP
Contact Number:   317-453-2144
0.00 SO Fee Waived:
Phone Ahead:  At Home:
7.1.1.1

Save.



#### **Medical Certificates and Disconnection Service Orders**

If a customer states that they have a medical condition that necessitates water, you **MUST** advise the customer to send in a medical certificate signed by their doctor or nurse practitioner with all pertinent account information (customer's name, account number, phone number, relationship to the patient). The letter must include a statement that indicates that the medical condition will be aggravated without water. There is a medical certificate letter that can be sent via StreamServe or the customer can contact the doctor and have this information sent on his/her letterhead or prescription pad. This document can be emailed, faxed, or mailed to American Water.

If the disconnection order is open, check **IDA > State Specific Info > Med Cert** to see if the shut off order should be cancelled prior to receiving the medical documentation.

**Note:** Most states have placed a limit on medical certificates to two per rolling year. Please check **Account Overview > Locks** or **Account Balance > Locks and Exemptions** to determine how many medical certificates the customer has had in the last year from the date of the call. Additionally, check IDA for any updates to state specific guidelines. If the customer is eligible for a medical certificate, place the account on a 10-day **dunning/medical certificate documentation** lock.

After the med cert is received and approved, the lock will be changed to **dunning/medical certificate extension** by the fax processor for 30 or 60 days dependent upon state requirements.

### **Automatic Payment Validation and Disconnection Order Cancellation**

SAP can automatically validate a payment made by a customer that used the Paymentus web site, over the phone via the IVR (interactive voice response), or at a payment location against the delinquent amount due and will cancel any pending disconnection service order.

Service order comments will auto generate in the cancelled disconnect service order listing the vendor ID, the payment amount, receipt number, and date/time of the payment.

Delinquent amounts paid in **two or more installments will not cancel** the pending disconnection order. This is because the grand total of multiple payments is not recognized by the system.

In this instance, a call to the CSC would be necessary to stop the pending disconnection. For example, if the delinquent amount is \$150.00 and the customer pays \$100.00 on Tuesday morning and \$50.00 on Tuesday evening, the pending shut off order **will not** auto-cancel.

If the customer was not made aware of the need to call back, we would handle this as a company error, create the reconnection order, and waive any reconnect fees.

#### Online Banking Bill Pay

Payments made through a customer's online banking will not prevent shutoff or restore service until the payment has posted to the customer's account. This also applies to payments mailed to us via USPS.



### Off for Non-Payment of Sewer

Customers may call to let you know that their service has already been shut off or that they have no water.

In SAP, a message **may or may not** appear in the status box of the Identification screen to alert you that an account has been disconnected for non-payment of sewer. To confirm an account has been shut off for nonpayment of sewer, access **Account Overview** or **Service Order > Service Order List.** The **DMS** order will be present if the customer is shut off for non-payment of sewer.

Customers disconnected for nonpayment of sewer should be directed to contact their sewer authority to determine what needs to be paid.

The sewer authorities are responsible for issuing the **DMS** (Turn Off Water NP Muni Sewer) disconnect order. Once the customer makes the necessary payment to the sewer authority, they send a data file containing the reconnect request and the **OMS** (Turn On Water NP Muni Sewer) reconnect orders are auto generated. The FSR completes the **OMS** service order.

If the FSR *cannot* complete the OMS service order the following occurs:

- 1. The order is marked as incomplete.
- 2. A door tag is left informing the customer to call the CSC to schedule another order.

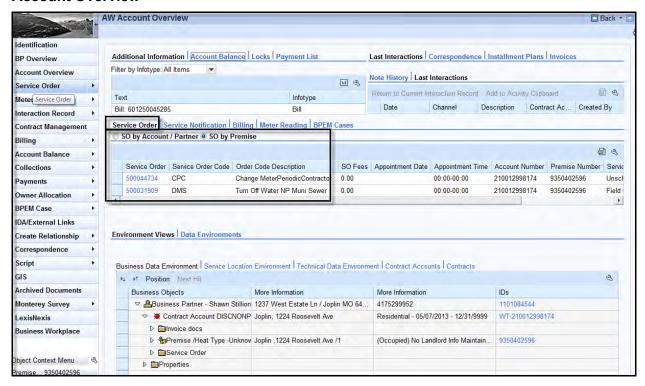
Once the customer makes the required payment to the sewer authority, an **OMS** (Turn On Water NP Muni Sewer) is issued to reconnect the water. If a customer calls to report they paid the sewer authority and no OMS service order exists, or an incomplete was observed, research Interaction Record comments for notes indicating payment was made and that the premise is **released**. Search the Interaction Records by **premise number** for the release. There will be an **Other Issues/Municipality Inquiry** IR placed on the premise if a release has been received.

If notes on the account indicate the sewer authority has released the property, issue the **OMS** order. Service will be restored in 24 hours.

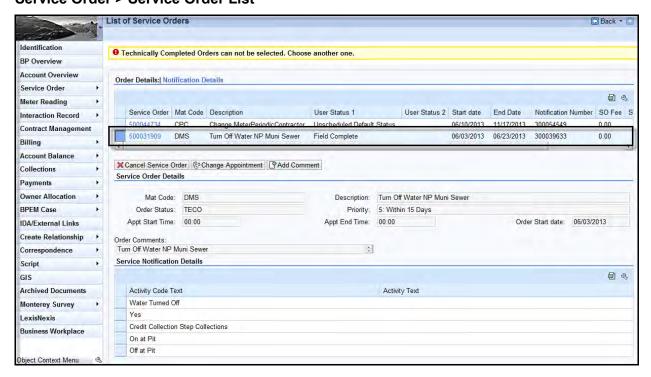
SAP programming does not allow for a customer to be disconnected for water and sewer at the same time.



#### **Account Overview**

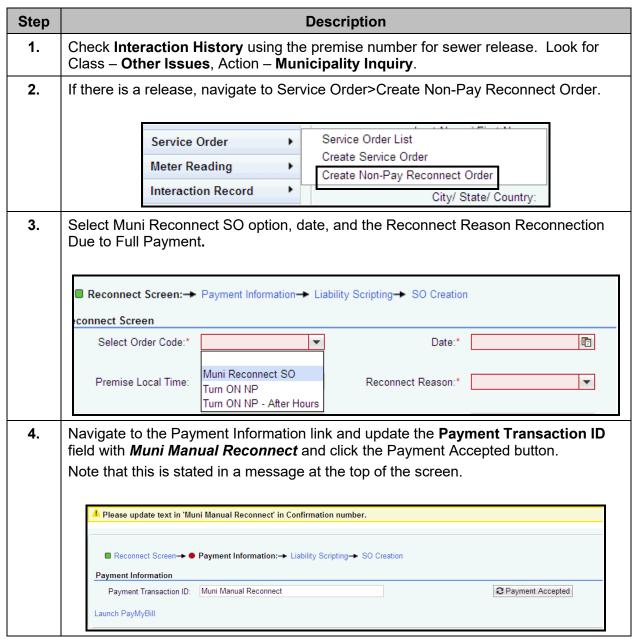


#### Service Order > Service Order List

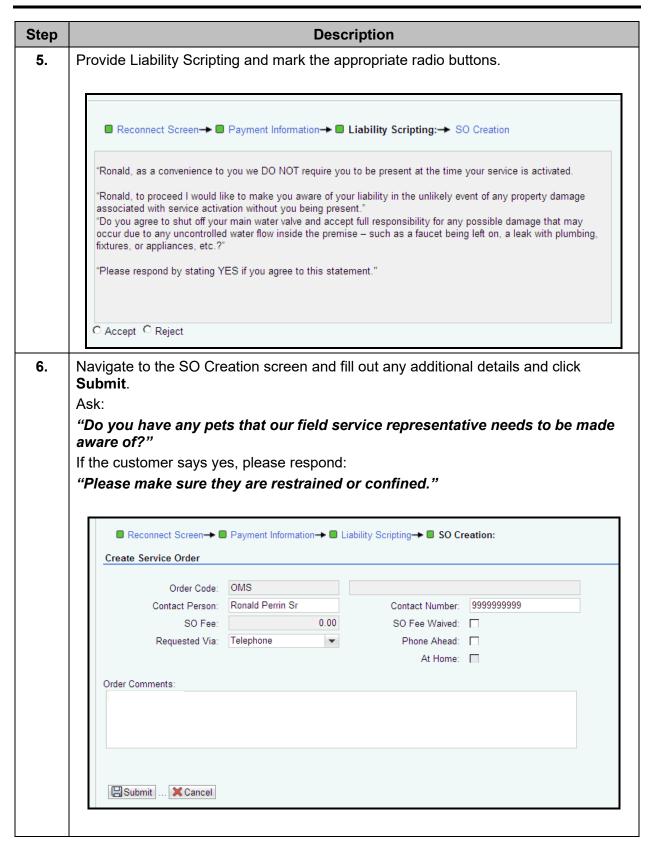




When the customer calls the CSC to schedule the OMS order and the premise is released:









Step	Description			
7.	If the customer responded yes to the pet question, complete steps 8 – 10. If not, proceed to step 10. Click <b>Safety &amp; Security</b> and select <b>Safety Concerns</b> from the fly-out.			
	Business Workplace Safety & Security Co > Safety Concerns Security Concerns			
8.	Enter "Pets on Premise". Click Submit.  Safety Concerns Safety Concerns Safety Comments:			
	Note: Once notes are entered and submitted they cannot be updated in CRM.			
9.	If saved successfully the following message appears:			
	Safety Text sucessfully saved at Device Location			
10.	Click Interaction Record. Select an IR Class and IR Action. Enter comments regarding the call. Click Save.			



### Issuing a Reconnect Service Order for a Non-Account Owner

Once the disconnect amount has been paid, we cannot continue to withhold service from the customer. This could result in the violation of State rules and regulations. If someone other than the account owner pays at least the delinquent amount plus any reconnect fees, schedule the Turn ON NP or the Turn ON NP – After Hours service order depending on what is available and what the caller has paid. If a customer calls stating that they want to make payment on behalf of an account holder to restore their water service and they are not aware of the amount required to do so, provide the caller with the collect amount and reconnect fee. Do not disclose the total balance on the account.

Please be sure to document the **caller's name and relationship**, if there is one. We are <u>not</u> required to speak with the account owner in order to issue the reconnect service order. Depending on the service activation guideline requirements, if the caller cannot ensure everything in the home will be turned off, require someone at least 18 years of age to be present.

### Payment at an Unauthorized Payment Location

If a customer calls in with receipt information from a payment location that is not on our list of authorized payment locations and their water is off for non-payment, record their receipt information and create the appropriate reconnect service order.

### **Reconnect Fee Billing**

American Water cannot charge a fee that does not display on a bill. Therefore, the reconnect fee will appear on the customer's next periodic bill (even though the customer has already paid it except in areas where the reconnect fee is billed).

Should you receive a call from a customer asking why they were billed a reconnect fee in addition to paying the reconnect fee when their water service was restored, explain to the customer that the charge appears on their bill for accounting purposes.



### **Assistance Programs and Pledges**

Programs are made available to provide assistance to our customers who have difficulty paying their water bill. These Assistance Programs are typically administered by outside agencies, such as the American Red Cross, Department of Health and Human Services, or Dollar Energy.

Customers who would like to request assistance should be referred to one of the screening agencies located in the IDA/External Links.

The processes associated with handling assistance programs include:

- Locating an agency for a customer
- Accepting a pledge on a customer's account
- Canceling termination scheduled on a customer's account
- Restoring service on a customer's account

In addition to providing pledge information over the phone, pledges can be emailed to specialaccts@amwater.com or faxed to 1-866-464-0232. Any pledges that come through during the weekend will not be processed until Monday or the next business day.

### **Locating an Agency for a Customer**

During a call, customers may request the name or number of an assistance agency. This information is located in IDA/External Links.

**Note:** If the name of the agency appears in red, the agency is out of funds and will not be able to assist the customer.

ILAWC - Sterling (District)	H2O (Help to Others)/Salvation Army 409 Avenue F Fall Sterling, IL 61081-3309	Phn: (815) 625-1622 ( <sup>®</sup>	Yes	The H2O (Help to Others) Program is an emergency assistance program created by Illinois American Water and The Salvation Army. The program helps provide supplemental funding to Illinois American Water customers who would otherwise have trouble paying their bill and be subject to service disconnection.
ILAWC - Peoria (District)	Helping Hands 1015 West McBean Street Peoria, IL 61605	Dorothy Information Referral Specialist Phn: (309) 674-7140 (5) Monday thru Friday 08:00 AM to 04:00 PM	No	Phone is manned 24/7 - Peoria County Residents only - sometimes has funds available - refers individuals to other agencies with funding
ILAWC - Lincoln (District)	Jefferson Street Christian Church 1700 North Jefferson Street Lincoln, IL 62656-1047	Rochelle Phn: (217) 732-9294 (IIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIII	Yes	6-8 Week Waiting List
ILAWC - Chicago Metro (District)	Joliet Township Office 51 North Des Plaines Joliet, IL 60432	Supervisor's Office Phn: (815) 726-4781 (S) Monday thru Friday 08:00 AM to 04:00 PM	Yes	Joliet customers only



### Accepting a Pledge on a Customer's Account

If you receive a call from a help agency offering a pledge towards a customer's account, take the following steps as it applies to your scenario:

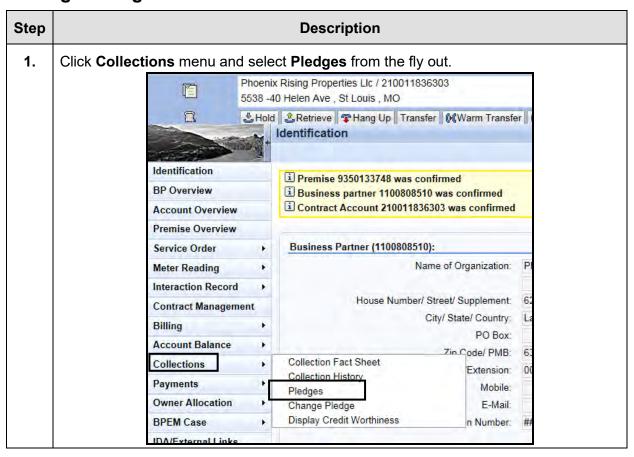
	Scenario	Action To Take
•	Water is still on  AND  Pledge from help agency (possibly combined with a customer's payment) is enough to cover shut off amount & fees	<ol> <li>Check Service Order &gt; Service Order List to make sure there is no pending disconnection order. If there is a pending shut off, cancel it and enter comments in S/O Comments explaining the situation.</li> <li>Enter the pledge on the account.</li> <li>Enter a 45 day Calculate Interest/Late Payment Charge Lock on the account to ensure no late charges are assessed.</li> <li>Note the agency name, agency employee name, agency phone number and pledge amount to be paid in Interaction Record Comments.</li> </ol>
		The 45-day statistical credit period allows time for the agency's pledge to be received and posted to the customer's account. The statistical credit also prevents the account from entering into the dunning process.
•	Water is shut off	Issue the appropriate reconnect service order.
	AND	2. Submit the pledge on the account.
•	Pledge from help agency (possibly combined with a customer's payment)	<ol> <li>Enter a 45 day Calculate Interest/Late Payment Charge Lock on the account to ensure no late charges are assessed.</li> </ol>
	is enough to cover shut off amount & fees	<ol> <li>Note the agency name, agency employee name, agency phone number and pledge amount to be paid in Interaction Record Comments.</li> </ol>
		The 45-day statistical credit period allows time for the agency's pledge to be received and posted to the customer's account. The statistical credit also prevents the account from entering into the dunning process.
•	Water is on or off	Submit the pledge on the account.
•	Pledge from help agency (possibly combined with a customer's payment) is	<ol> <li>Enter a 45 day Late Calculate Interest/Late Payment Charge Lock on the account to ensure no late charges are assessed.</li> </ol>
	NOT enough to cover shut off amount & fees.	<ol> <li>Note the agency name, agency employee name, agency phone number and pledge amount to be paid in Interaction Record Comments.</li> </ol>



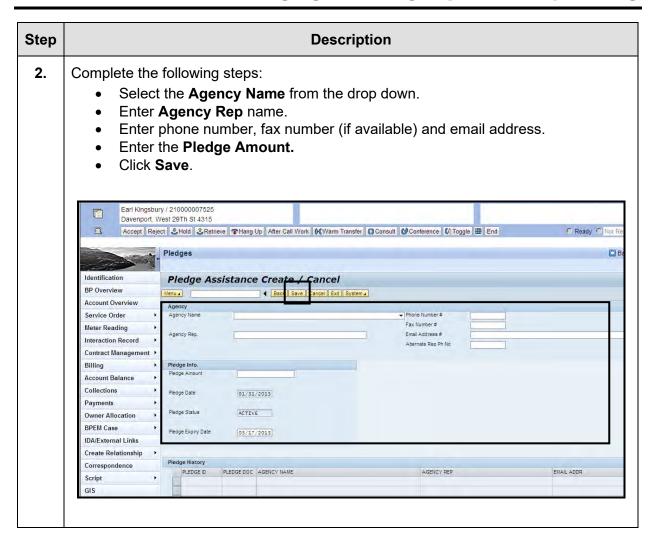
One option our customers have to help them make payments on their utility bills is to enlist the aid of an assistance agency.

If you receive a call from an assistance or help agency offering a pledge towards a customer's account, take the following steps:

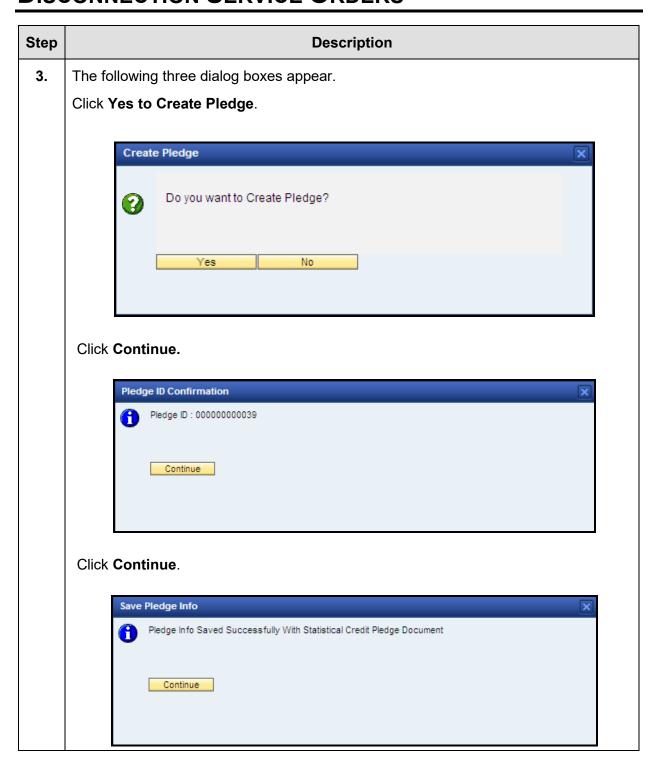
### Placing a Pledge on an Account Procedure



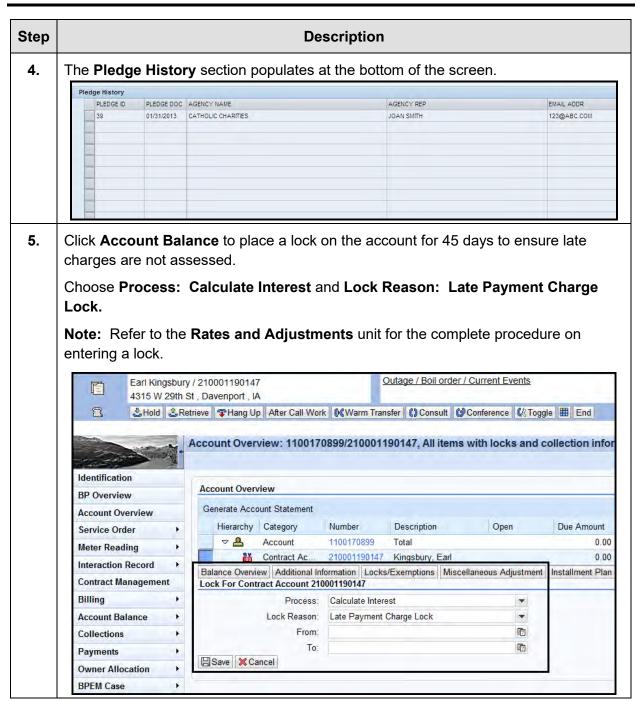




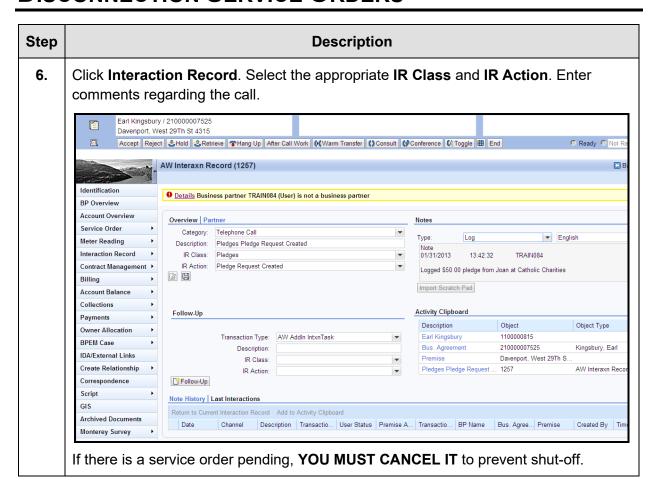














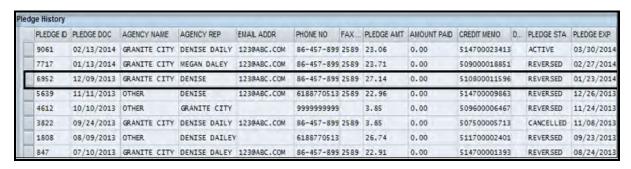
### **Pledge History**

The Pledges fly-out from the Collections menu provides a summary of pledge information. Pledges can have one of four statuses listed below:

- 1. Active Pledge has been received is still within the 45-day processing period.
- 2. **Reversed** Pledge payment has been received and Reversal line item in account history will display to cancel out the pledge (Other Activities) line item.
- 3. Cancelled Pledge payment was not received and is cancelled.
- Fulfilled Pledge payment has been received. Account history must be researched to confirm a Reversal line item has been submitted so the account reflects an accurate balance.

**Note:** There are times the reversal line item is delayed posting to the account causing the balance to be incorrect. Before quoting the balance always verify all three line items display.

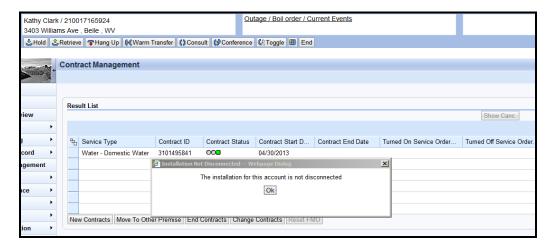
#### Pledge Example Continued:





#### ONP - Installation Status Workaround

At times, when attempting to restore service after a DNP, the "Installation not Disconnected" error will pop up. This issue occurs for various reasons and the system will not allow an ONP to be created, as it is incorrectly recognizing that the water is still on.



#### **Workaround Procedure**

- Issue an RPO service order through Service Order > Create Service Order and <u>DO NOT</u> select the device when issuing
- Include in service order comments that the system would not allow an ONP to be created
- In areas that offer After Hours, if the RPO is being used in the place of an ONP After Hours, include in the comments that the after-hours fee was quoted
- Click the "At Home" box if the customer will be present for service activation
- Create CS Billing Follow UP BPEM to apply the reconnect fee or after-hours fee to the account.
- When the 'Service Disconnected for Non Payment' message displays in the Status box in error, send a CS – Maintain TMD BPEM with notes to change the installation status to active so that message is removed from the Status box.



### **Summary**

In this unit, you learned how to handle disconnection service orders. Key points from this unit include the following:

- Customer may be disconnected for non-payment of water and/or non-payment of sewer.
- Customers who are disconnected for non-payment or have a pending disconnect order must make a payment before the service can be restored or the disconnect order cancelled.
- Customers who are disconnected for non-payment of sewer (DMS) must contact the sewer authority to make arrangements. The sewer authority is responsible for issuing reconnect orders in these situations.
- Customers who are disconnected for non-payment of water should be referred to a
  payment location, transferred to the payment line, or the CSR can take the payment over
  the phone if there is a stored payment method.
- If the customer pays at an authorized payment location, the amount of the payment must be verified in IDA > Quick Link **Receipts and Payments** before a service order can be issued to restore service.
- The reconnect fee must be paid when the customer pays the delinquent amount before the reconnect order is issued in most states.
- To have service restored the same day the customer must contact the CSC prior to their local cutoff time to get same day reconnect service. (Unless after-hour service is available, and the customer agrees to the after-hours fee).
- You must issue a reconnect service order to have the water service restored.
- If the customer calls back with payment information and the disconnection service order is still open, cancel the disconnection service order noting the payment information in the cancellation notes.



### **Disconnect Service Orders Study Guide**

### **Terms**

Please define each of the following terms. You may use any tool at your disposal.

No.	Definition
1.	Reconnection Fee
2.	Delinquent Amount
3.	DNP
4.	ONP
5.	After Hours Fee
6.	Sewer Authority
7.	Pledge
8.	DMS



### **Exploring the Objectives**

Please expand on the following topics. You can use the space as you wish; entering notes during discussion or information gathered during your reading.

No.	Description
1.	How can you determine if the account was shut off for non-payment of water or sewer?
2.	Explain how to confirm the amount needed for reconnection or to prevent disconnect.
3.	What resource provides the reconnect fee and when must this fee be charged?
4.	What do you advise the customer to do after you have negotiated/determined the payment required for reconnection and they are not paying over the phone?
5.	When the customer calls back after making the payment, what information must be documented?
6.	What must be completed after a Move Out order is closed and the required amount has been paid?